

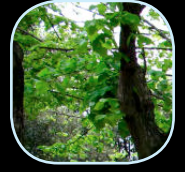
Wealth Creation Dynamics



Learn how to
drastically
advance
your financial
future.

by Philip Sigglekow

Author of best seller 101 ways to get rich quicker.



Welcome

Module 2 Creating Change

Welcome to module 2 of the Wealth Creation Home Dynamics Study Course - Creating Change.

This module is number 2 of 24.

Each module is presented in the same layout and contains exercises that you can do in your own time.

The benefits of participating in this Home Study Course are:-

- You progress at your own pace.
- You can study in the privacy of your own home.
- You can ask questions regarding the course at questions@apin.com.au

We hope you enjoy the Wealth Creation Home Study Course.

Best regards,
The team at APIN

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Who is around you?

The people around you in your life, play an important role in who you are.

You should attract into your life a team of people to help you build the life you desire. Not people who constantly criticise you or tell you that you are doing the wrong thing. Negativity leads nowhere, just like negative people will lead you nowhere.

You need a team of people in your life who you admire, who are always positive, who have a great attitude, and can provide a positive outlook to your wealth creation.

- Do you have a mentor?
- Do you have role models?
- Is there someone that you like being with because they always make you feel good?
- Do you like certain qualities about people and wish you had those same qualities?

You can easily see who is in your life in the following exercises. These exercises will help you see what qualities and which people are going to help you on your journey to wealth creation.



Exercise 1

Take time and write down 6 names of people you spend most of your time with. Under each name write their profession.

Example:

- | | |
|-------------------------------------|--|
| 1. Mother
Part Time Nurse | 2. Father
Motor Mechanic |
| 3. Bob Smith
Accountant | 4. Sally Smith
Financial Advisor |

Your current team today is:

- | | |
|--------------|--------------|
| 1. _____ | 4. _____ |
| _____ | _____ |
| 2. _____ | 5. _____ |
| _____ | _____ |
| 3. _____ | 6. _____ |
| _____ | _____ |

Of the people listed above, are there any who are not totally behind what you stand for and if so who would you replace in any?

- | | |
|--------------|--------------|
| 1. _____ | 4. _____ |
| _____ | _____ |
| 2. _____ | 5. _____ |
| _____ | _____ |
| 3. _____ | 6. _____ |
| _____ | _____ |

Exercise 2

Write down below the name of one person who you admire completely and would like to spend more time with.

Name: _____

Profession: _____

Why This Person?

Write down 5 things that stand out in this person, i.e. never gives up, positive attitude, etc...

1. _____
2. _____
3. _____
4. _____
5. _____

Your challenge now is to become good at what you admire in your role model.
i.e. You need to develop the skills, which you admire in other people. So now write down two skills you need to develop more into your life.

Choosing the right people

To move ahead and go where you want to go, you may need to change some of the people around you. You need to change to bring on change. You will not be able to start your journey to wealth creation if you do not change some of the influences around you. Take a look at who you wrote down in the previous exercise. Think about some situations or conversations that made you feel unhappy or that you did not agree with.

Now think of a situation where you had more positive people around you. And think of some of the encouraging words they might say to you or something they might do to help you.

Even if you don't know some of these people yet, don't worry because they soon will be.



Exercise 1

Write down your new team of 6 people that can help you.

- | | | | |
|----|-------|----|-------|
| 1. | _____ | 4. | _____ |
| | _____ | | _____ |
| 2. | _____ | 5. | _____ |
| | _____ | | _____ |
| 3. | _____ | 6. | _____ |
| | _____ | | _____ |

Observation

What was the major difference in the people you chose from your first list.

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Exercise 2

So here is your new team – You Pty Ltd

1. Name: _____ Occupation: _____
Phone: _____ Mobile: _____

2. Name: _____ Occupation: _____
Phone: _____ Mobile: _____

3. Name: _____ Occupation: _____
Phone: _____ Mobile: _____

4. Name: _____ Occupation: _____
Phone: _____ Mobile: _____

5. Name: _____ Occupation: _____
Phone: _____ Mobile: _____

6. Name: _____ Occupation: _____
Phone: _____ Mobile: _____

Take control of your life

This is your life so make the most of it

Your destination is reached by the decisions you make along the way

Money is not everything, but, it does take the pressure off when you have it.

Financial stress occurs when you can't afford something

“Take the coins out of your purse and invest them in your mind and your mind will fill your purse with coins.”

Benjamin Franklin 1882

You reap from what you do. If you do nothing don't expect anything in return.

You do not get a second chance; it is not a dress rehearsal. Do it once and do it well! Money can be made and lost, however time is a valuable commodity so spend it wisely.

Success Formula



Knowledge is power

Educate yourself. The more you learn, the more you know. You must acquire knowledge to help you on your journey to wealth creation.

Study, read and listen to:

- Books
- e-books
- Courses
- Tapes

Education is not expensive...

It's what we don't know that costs us.

Do your research. You cannot make a wise decision if you haven't spent the time researching and analysing it. Read reports, visit websites and ask your team.

Do you know how much you currently spend on educating yourself? Do you want to learn but haven't made it a priority in your life?

You must also have goals. Without a goal you will not know your destination and will not know how to get there.

Action is the key to success. And failure to act is the main reason most people will never achieve the kind of success they dream about.

The following exercises will help you get started.



Exercise 1

How much money do you spend on your car? \$ _____ monthly

How much money do you spend on your house? \$ _____ monthly

How much money do you spend on your food? \$ _____ monthly

How much money do you spend on your holidays? \$ _____ monthly

But how much money do you spend on gaining knowledge to make you successful?

\$ _____

List below two books and one course you will complete over the next 90 days.

In the area provided write down what you are prepared to do to spend on your education.

Exercise 2

Make a clear decision of what you want in the next 6-12 months.

Take action and do what ever it takes to achieve your goal (I am going to):

Measure what you are heading towards, daily, weekly, monthly etc.

My measurement tools are:

Change your approach and adjust where necessary

How can I change:

Exercise 3



What is your short term outcome (Goal)

End of 1st week _____

End of 1st month _____

In one years time _____

Work out a plan of how to get there:

What action steps will you take?

How will you track it?

final reflections

What key points have you learnt from this module?

What qualities of your new team do you think will help you?

What goal can you start working on RIGHT NOW and what are you going to do in the next five minutes to start on this goal?



You are ready for the next module.